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# **INNOLYTICS** GROUP

## **Cybersecurity**

## **Cyber Attack Background**

6.4 billion

The number of fake emails sent worldwide – every day<sup>1</sup>

50% The number of local authorities in England relying on unsupported server software<sup>3</sup>

#### 1,946,181,599

The total number of records containing personal and other sensitive data compromised between January 2017 and March  $2018^{\rm 5}$ 

550 million

The number of phishing emails sent out by a single campaign during the first quarter of  $2018^7\,$ 

**1,464** The number of government officials in one state using "Password123" as their password<sup>2</sup>

2 million The number of stolen identities used to make fake comments during a US inquiry into net neutrality<sup>4</sup>

US\$729,000

The amount lost by a businessman in a scam combining "catphishing" and "whaling"<sup>6</sup>

US\$3.62m The average cost of a data breach last year<sup>6</sup> Almost half of all companies have over 1,000 sensitive pieces of information that are not protected

The biggest cost from a cyber attack is productivity



Attacks on healthcare are expected to increase by

400%

in 2020

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The cost of cyber crime is expected to exceed



Annually by 2021



- 88 records were lost or stolen every second in 2017
- Cybersecurity Ventures predicts that a business will fall victim to a ransomware attack every 11 seconds by 2021.



## **META-TRENDS (Part-1):**

1. Increasing global abundance.

2. Accelerating Demonetization & Democratization

**3.** Every<u>one</u>, everywhere is connected at gigabit speeds.

4. Everything , everywhere is connected (IoT/IoE).

5. You can know anything, anytime, anywhere.

# It's not just people being connected, we are connecting everything, everywhere...

**2020: 20B+ connected devices & >1 Trillion Sensors** 

**2030:** 500B+ connected devices & >100 Trillion Sensors

# **IOT TO CREATE \$6.2 TRILLION OF NEW ECONOMIC** VALUE BY 2025 - McKinsey

## **Cyber Attack Surface – What's Next?**



- Half a billion wearable devices will be sold worldwide in 2021, up from roughly 310 million in 2017.
- The world will need to cyber protect **300 billion passwords** globally by **2020**.
- There are more than 111 billion lines of new software code being produced each year — which introduces a massive number of vulnerabilities that can be exploited.
- There will be 100 trillion networked sensors in 10 years from now.
- More than **20 million connected cars** will ship with built-in softwarebased security technology by **2020**
- Spanish telecom provider Telefonica states by 2020, 90 percent of cars will be online compared with just 2 percent in 2012

## Dark Consequences of "Internet of Everything"

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- 1. "Attack surface" of private and corporate users grows.
- 2. More data and connected devices online more possibilities for attacks and devastation (example: factory online).
- 3. Vulnerability of **IoT devices** simple, cheap, easy to hack, massive number.
- 4. Growing **disproportion of attacks' cost/damage** (Saudi Aramco and drones).
- 5. New Threats for example to Reputation.

## What about users?



_aı	igu	ages	

#### Français

Edit links

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Top 25 most common passwords by year according to SplashData

Rank	<b>2011</b> <sup>[4]</sup>	<b>2012</b> <sup>[5]</sup>	2013 <sup>[6]</sup>	<b>2014</b> <sup>[7]</sup>	2015 <sup>[8]</sup>	<b>2016<sup>[3]</sup></b>	<b>2017<sup>[9]</sup></b>	<b>2018</b> <sup>[10]</sup>
1	password	password	123456	123456	123456	123456	123456	123456
2	123456	123456	password	password	password	password	password	password
3	12345678	12345678	12345678	12345	12345678	12345	12345678	123456789
4	qwerty	abc123	qwerty	12345678	qwerty	12345678	qwerty	12345678
5	abc123	qwerty	abc123	qwerty	12345	football	12345	12345
6	monkey	monkey	123456789	123456789	123456789	qwerty	123456789	111111
7	1234567	letmein	111111	1234	football	1234567890	letmein	1234567
8	letmein	dragon	1234567	baseball	1234	1234567	1234567	sunshine
9	trustno1	111111	iloveyou	dragon	1234567	princess	football	qwerty
10	dragon	baseball	adobe123 <sup>[a]</sup>	football	baseball	1234	iloveyou	iloveyou
11	baseball	iloveyou	123123	1234567	welcome	login	admin	princess
12	111111	trustno1	admin	monkey	1234567890	welcome	welcome	admin
13	iloveyou	1234567	1234567890	letmein	abc123	solo	monkey	welcome
14	master	sunshine	letmein	abc123	111111	abc123	login	666666
15	sunshine	master	photoshop <sup>[a]</sup>	111111	1qaz2wsx	admin	abc123	abc123
16	ashley	123123	1234	mustang	dragon	121212	starwars	football
17	bailey	welcome	monkey	access	master	flower	123123	123123

#### **Case Study: Fish Tank Thermometer**



BUSINESS INSIDER DEUTSCHLAND

#### INTERNATIONAL

#### Hackers once stole a casino's high-roller database through a thermometer in the lobby fish tank





"The chain is only as strong as its weakest link"

Hackers are increasingly targeting unprotected "internet of things" devices, such as airconditioning systems and CCTV, to get into corporate networks.

Hackers used a **fish tank** which was **connected to the Internet of Things (IoT)** to get access to a casino's high-roller database.

The attackers used that to get a foothold in the network. They then found the high-roller database and then pulled that back across the network, out the thermostat, and up to the cloud.

An aquarium at a casino - but not the one in question. Ethan Miller/Getty Images





#### **Case Study: Hackable Cardiac Devices**

The US government has put out an alert over a critical flaw affecting scores of Medtronic heart defibrillators that allows a nearby attacker to change the settings of a patient's cardiac device by manipulating radio communications between it and control devices. BUSINESS

∆∆ TEXT SIZE

43

## 750,000 Medtronic defibrillators vulnerable to hacking

The Homeland Security Department, which oversees security in critical U.S. infrastructure including medical devices, issued an alert.

By Joe Carlson Star Tribune MARCH 21, 2019 - 9:38PM



The Medtronic CareLink 2090 Programmer is a portable computer system used to program and manage cardiac devices in clinic and during implant. The device allows a doctor to set the exact parameters for when the defibrillator should send

 As many as 750,000 heart devices made by Medtronic PLC contain a serious cybersecurity vulnerability that could let an attacker with sophisticated insider knowledge harm a patient by altering programming on an implanted defibrillator, company and federal officials said Thursday.

Mortgage	Credit Cards		Но		
Rate	+/-	Last W	eek	Product	
3.112%	•	3.1459	6	15-year fo	ked
3.62%	•	3.7319	6	30-year fb	ked
3.65%		3.6489	6	3/1 ARM	
3.425%	•	3.4469	6	5/1 ARM	
Rate details Informa Research	Services	Vi	ew Ra	ates in Your	State

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Top Stories





### **Global Cybersecurity Spending**

#### **Worldwide Security Spending by** Segment, 2017-2019 (Millions of U.S.

Dullal 3)			
Market Segment	2017	2018	2019
Application Security	2,434	2,742	3,003
Cloud Security	185	304	459
Data Security	2,563	3,063	3,524
Identity Access Management	8,823	9,768	10,578
Infrastructure Protection	12,583	14,106	15,337
Integrated Risk Management	3,949	4,347	4,712
Network Security Equipment	10,911	12,427	13,321
Other Information Security			
Software	1,832	2,079	2,285
Security Services	52,315	58,920	64,237
Consumer Security Software	5,948	6,395	6,661
		114,15	
Total	101,544	2	124,116

According to Cybersecurity Ventures, global spending on cybersecurity will exceed \$1 trillion cumulatively for the 5 year period from **2017-2021.** 

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Source: Gartner

## **Cybersecurity Market**

#### Total market size in 2019 169,844.99 Million USD

Total market size in 2024 286,198.68Million USD

Average market CAGR

11.0%



Market Segment	CAGR(%) 1	2019 (M USD) 1	2024 (M USD) 👈
Security Analytics (2016-2021)	27.1	5,810.63	19,273.07
• Sandboxing (2017-2022)	26.5	4,640.65	15,032.52
Network Forensics (2016-2021)	16.6	1,981.55	4,270.69
Cloud Application Security (2017-2022)	15.1	8,982.15	18,145
<ul> <li>Security System Integrators (2017-2022)</li> </ul>	8.6	11,510.9	17,388.36

Source:Discovery

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## **Cybersecurity Venture Investment**



#### Cybersecurity annual global investment activity\*



## **Cybersecurity R&D Funding**

#### **R&D** funding by year



#### The biggest R&D projects funded by EC in

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Project funded	Amount (USD)
Cyber Security Network of Competence Centres for Europe	18,353,578
Strategic programs for advanced research and technology in Europe	18,353,500
Cyber security competence for Research and Innovation	18,324,954
Digital Technologies, Advanced Robotics and increased Cyber-security for Agile Production in Future European	18,323,270
Manufacturing Ecosystems	
European network of Cybersecurity centres and competence Hub for innovation and Operations	18,198,326

## **Case Study: Street Easy**

The company didn't realize that it had been hacked until it discovered its information on sale in dark web forums

According to the spokesperson, the leaked data include.

- Users' full names •
- Email Addresses •
- Encrypted passwords ٠

#### INNOLYTICS GROUP THERFAI DEAL NEW YORK LOS ANGELES SOUTH FLORIDA CHICAGO NATIONAL TRI-STATE $\square$ MAGAZINE V RESEARCH V EVENTS V A million StreetEasy accounts hacked The data breach includes email addresses, usernames, passwords and may include Popular partial credit card numbers, expiration dates, and billing addresses Serial buyers trade "old" condos for new on f 🄰 in 🖂 < Billionaires' Row By Decca Muldowney | February 19, 2019 05:45PM Tourism-dependent Bahamas sees uphill battle to rebuild hotels after Hurricane Dorian's devastation Compass created "dummy job" to avoid Realogy finance exec's non-compete: judge Here are 5 takeaways from TRD's deep dive into Eklund-Gomes' national expansion Carpenters' union umbrella to decide whether to take over scandal-ridden local More Stories Now you can shop for StreetEasy user accounts on the dark web. In

Subscribe to get unlimited TRD access and get two months free!

ADTICI ES DEMAININ accounter

## **Case Study: Another Facebook** Information Leak?



#### ZUCKING HELL Huge Facebook leak reveals phone numbers of 400MILLION users – including 18million Brits

Charlotte Edwards, Digital Technology and Science Reporter 5 Sep 2019, 9:44 Updated: 5 Sep 2019, 11:59



FACEBOOK is embroiled in yet another scandal after reportedly leaking over 419million database records about hundreds of millions of its users.

The records were stored in an unprotected server meaning almost anyone could have easily accessed the personal data.



Names, phone numbers, genders and location by country have been leaked

The exposed server contained more than 419 million records over several databases on users across geographies. Each record contained a user's unique Facebook ID and the phone number listed on the account.





Source: Innolytics Group, Discovery

## Cybersecurity Patent Landscape Development through Years\*

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patsnap



\*based on 80,734 simple families

## **Cybersecurity Patenting Geography**

#### **Geographic Territory Map**





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#### **Annual Geographic Filing Strategy** Families



Simple

--- United States of America --- China --- WIPO (PCT) --- European Patent Office --- South Korea --- Japan --- India --- Australia --- Germany --- Canada

## **Cybersecurity Technology Focus**



#### **Top IPC Codes**

H04L29 Arrangements, apparatus, circuits or systems, not covered by a single one of groups H04L 1/00-H04L 27/00 [2006.01]	H04L12 Data switching networks (interconnect of, or transfer of information or other signals between, memories, input/output devices or central processing units G06F 13/00)	G06F21 Security arrangemen protecting computers, compu thereof, programs or data aga unauthorised activity (2013.07	tts for G06F17 Digital inst computing or data processing equipment on methods, specially adapted for specific functions (information retrieval, database structures or	\$464	,745	Technology Average Patent Value • Technology Average •	Area I	Benchmark
[2006.01]	H04W12 Security arrangements, e.g. access security or fraud detection; Authentication, e.g. verifying user identity or	G06F15 Digital computers in general (details G06F 1/00-G06F 13/00); Data processing equipment in general [2006.01] G06Q20 Payment architectures, schemes or protocols (apparatus for performing or posting	G06F11 Error detection; Error correction; Monitoring (error detection, correction or monitoring is information G06Q30 Commerce, e.g. shopping or e- commerce [2012.01]	1000000 800000 600000		il an a	_	
		penonning or posting		авсьалу /корронуз <u>и</u> 2000000 0	H04W	12 H04L12 G06F15 G06F21 H04L9	G06Q20 H04L29	G06F17 G06Q30 G06F11

#### **Cybersecurity Main Patent Holders**

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## **Cybersecurity Main Patent Holders\***



INNOLYTICS GROUP

\*based on 80,734 simple families

### **Cybersecurity Elements**

#### **Wheel of Innovation**



#### **Blockchain in Cybersecurity Patent Activ**



Source: Innolytics Group

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## **Cybersecurity Litigation Cases**





#### Involved 913 Top 3 Most Aggressive Plaintiffs

Plaintiff

Blue Spike Inc 73 cases

**Case Outcomes** 

Patents

Cryptopeak Solutions LLC 66 cases

Uniloc USA Inc 63 cases

Defendants

#### **Litigation Timeline**









#### **Litigation Case of Highest Market-**

#### **Valued Patent**

#### US7895641 Method and system for

dynamic network intrusion monitoring, detection and response (2011) \$ 2,010 Percent

British Telecommunications Plc Fortinet Inc. BT Americas Inc.

**Products:** FortiGate, FortiWeb, FortiMail, FortiSandbox, FortiManager, FortiAnalyzer, FortiGuard - Network security monitoring systems

**Patens Involved:** US7693971, US7370358, US7895641, US7774845, US7159237 This invention relates generally to **network security** and, more specifically, to methods and systems for dynamic network intrusion monitoring, detection and response.





## **Fortinet Inc - Perennial Defendant**



## FEBRUNET®

Fortinet, Inc. provides network security solutions. The Company offers network security appliances, related software, and subscription services.

Fortinet Inc. is defendant in

**81 Litigation Cases** 

Total company's patent portfolio includes

**306 patent families** 

#### **Example of Patent Dispute Settlement**

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# US9356948 Collaborative phishing attack detection \$ 1,090,000

**Plaintiff** *PhishMe Inc.* 

#### Defendant

Wombat Security Technologies Inc.

**Products:** cybersecurity software products, services

Described herein are methods, network devices and machine-readable storage media for **detecting** whether a message is a **phishing attack** based on the collective responses from one or more individuals who have received that message.

PhishMe Inc. and Wombat Security **Technologies Inc.** have settled their patent and entered into dispute an agreement resolving the claims at issue in the litigation. As a part of the settlement, **PhishMe** granted a license to Wombat to the PhishMe patents involved in the litigation.

## **Cybersecurity Patents Licencing**

#### **Annual In-Licensing and Out-Licensing**

#### Timeline

Deals



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## **Cybersecurity Most Valuable Patents\***



Total ValueMin Total ValueMax Total ValueSimple FamilyNumbers

\$26,730,746,600 \$19,235,483,400 (USD) \$34,234,865,000 (USD) 57,517

(US Top Most Valuable patents

Patent/Title	Value (USD)	Assignee
US10028144 Security	\$82,930,000	HEADWATER RES
techniques for device		LLC
assisted services		
<u>US20180167963A1</u>	\$45,360,000	INTEL IP
Communication of security		
key information		
US9426689 Control and	\$40,830,000	INTEL
data plane solutions for		
carrier-aggregation based		
WLAN offload		

\*based on 80,734 simple families

## **Cybersecurity Most Valuable Patent with Ukrainian Inventor**

#### US20180241727A1 Secure Dynamic Communication Network And Protocol (2018) \$ 1,040,000

In a **secure cloud** for transmitting packets of digital data, the packets may be repeatedly scrambled (i.e., their data segments reordered) and then unscrambled, split and then mixed, and/or encrypted and then decrypted as they pass through media nodes in the cloud.

The methods used to scramble, split, mix and encrypt the packets may be varied in accordance with a state such as time, thereby making the **task of a hacker virtually impossible** inasmuch as he or she may be viewing only a fragment of a packet and the methods used to disguise the data are constantly changing.



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